



Interview with Dr. Ingolf Lachmann (CEO) on his 20th anniversary at ROBOSCREEN

Dear Ingolf, congratulations on your 20th anniversary at ROBOSCREEN! You joined ROBOSCREEN in 2002 when the company was only 2 years young and still in its infancy. How did it all start for you back then?

I am a biologist with a focus on immunology. I started at ROBOSCREEN with a project on prions and the antibodies I developed for it. This then resulted in a BSE test.

Since 2016 you are CEO of Roboscreen GmbH – What were the major changes for you in the last 20 years?

The overview of everything that concerns the company. In the beginning, as a project manager, I was "only" responsible for the development of a product, later as head of protein diagnostics for an entire business area and now as managing director for all aspects of the company - strategy, product development, finances, human resources...

What were the milestones at ROBOSCREEN for you?

There were many, but as a selection:

- the EU approval of our BSE test as the only test from Germany in 2005
- the fact that Roboscreen has been certified according to DIN EN ISO 13485 for the development, manufacture and sale of molecular biological and immunochemical *in vitro* diagnostics for 15 years
- The approval of our CE-IvD marked ELISA Kits for the diagnosis of Alzheimer's Disease in 2014
- the fact that in 2015 we were able to launch the first one-step CE-IvD marked Hepatitis Delta Assay for patient management under therapy
- the successful automation of our kits since 2018.





Where does ROBOSCREEN stand today?

At the beginning of the beginning of the end of the beginning.

I have to dig a little further for that. ROBOSCREEN was founded in 2000, then joined Analytik Jena as a subsidiary in 2005 and has only been an independent GmbH again since 2020. Being part of a large corporation has advantages, but also disadvantages, such as limited self-determination. Since 2020 we have been able to set our own course again, so we are at the beginning of a new company chapter.

And where do you see ROBOSCREEN in 10 years?

As one of the competent IVD companies worldwide with blood tests for Alzheimer's/Parkinson's/dementia.

What is special about ROBOSCREEN and what are you proud of?

The special thing about the current ROBOSCREEN is its ability to develop further under its own power and to achieve high goals. I am proud to have formed this team over the past 7 years.

What superpower would help you do your job even better?

A time machine would be great sometimes. Then I could travel back quickly to change things that would be done differently now.

What are three of the most important lessons you've learned in your career?

Be open to new things, allow criticism and self-criticism and have trust in partners/colleagues/friends.

If you had to be stuck in one movie for the rest of your life, which movie would you choose and why?

The Last Waltz, Radio Rock Revolution or something like that – why? - this is the most impressive period of popular music for me.

What do you wish for yourself and your team for the future?

The success we envision and a secure future for everyone in the team.





We are ROBOSCREEN!

Statements from our employees

Ina Heinrich – Laboratory Assistant

My way to ROBOSCREEN

I came to Roboscreen rather by accident. An acquaintance called me and asked if I would be interested in a part-time job at Roboscreen for a field trial on BSE. I said yes and off we went. I really enjoyed the work and hoped for a permanent position. That worked and since November 1st, 2004 I am a permanent member of the team.

Why do I like working at ROBOSCREEN?

On the one hand, I find it exciting to be involved in the research and development of diagnostic products. On the other hand, I appreciate the family atmosphere that comes with a small company. I have a good relationship with my colleagues and our boss, which is why I enjoy coming to work every day. If a problem occurs, we work together on a solution and manage it as a team. In addition, our boss regularly shows his appreciation with small gifts, which motivates and ensures a collegial working atmosphere.

Dr. Mona Amin – Senior Specialist Production

My way to ROBOSCREEN

The founders of Roboscreen GmbH were former colleagues at the University of Leipzig, whom I got to know there as competent and goal-oriented people. That's why I was very happy about the offer to work in the newly founded company. After a "detour" at Invitek GmbH, I started at Roboscreen in 2002 on Delitzscher Strasse, Leipzig.





Why do I like working at ROBOSCREEN?

I enjoy working at Roboscreen for the following reasons:

- I can effect more in a small company than in a large one.
- There is a respectful and friendly working atmosphere here.
- I appreciate the open and honest interaction with my colleagues.
- My experiences are appreciated.
- The tasks are varied and demanding.
- I'm excited about the further development and continued existence of the company.

Akira Bauch – Laboratory Assistant & Office Administrator

My way to ROBOSCREEN

After training as a BCTA/food technician, I started my professional career in Stuttgart in the field of food analysis. A part-time further qualification as a specialist in molecular biology gave me the opportunity to move the center of my life back to my home region. That's how I came to the Roboscreen in Leipzig in 2004.

Why do I like working at ROBOSCREEN?

As an employee, I have relied on Roboscreen for a variety of reasons for over 18 years. As a technical assistant in the field of molecular diagnostics, I am happy to be able to take on many varied tasks in production, quality control and packaging. In addition, since 2021 I have also been responsible for administrative activities, i.e. our office management.

Our working atmosphere is very pleasant because all colleagues have a friendly relationship, and the cooperation is characterized by personal responsibility, appreciation and respect. What I personally really appreciate is the good work-life balance. My "four-day week" enables me to combine family and work.

